

NO. 009.- BOARD OF INVESTMENT

DEMANDS FOR GRANTS

DEMAND NO. 009
(FC21P23)
BOARD OF INVESTMENT

I. ESTIMATES of the Amount required in the year ending 30 June, 2014 to defray the Salaries and Other Expenses of the **BOARD OF INVESTMENT**.

Voted Rs. 205,487,000

II. FUNCTION-cum-OBJECT Classification under which this Grant will be accounted for on behalf of the **PRIME MINISTER SECRETARIAT**.

| | | 2012-2013 Budget Estimate | 2012-2013 Revised Estimate | 2013-2014 Budget Estimate |
|-----------------------------------|--|--|---|--|
| | | Rs | Rs | Rs |
| FUNCTIONAL CLASSIFICATION: | | | | |
| 044 | Mining and Manufacturing | 189,252,000 | 189,263,000 | 205,487,000 |
| | Total | 189,252,000 | 189,263,000 | 205,487,000 |
| OBJECT CLASSIFICATION: | | | | |
| A01 | Employees Related Expenses | 102,722,000 | 102,732,000 | 139,443,000 |
| A011 | Pay | 57,186,000 | 57,188,000 | 67,820,000 |
| A011-1 | Pay of Officers | (29,606,000) | (29,607,000) | (35,885,000) |
| A011-2 | Pay of Other Staff | (27,580,000) | (27,581,000) | (31,935,000) |
| A012 | Allowances | 45,536,000 | 45,544,000 | 71,623,000 |
| A012-1 | Regular Allowances | (41,176,000) | (41,184,000) | (67,152,000) |
| A012-2 | Other Allowances (Excluding TA) | (4,360,000) | (4,360,000) | (4,471,000) |
| A03 | Operating Expenses | 80,563,000 | 80,563,000 | 58,547,000 |
| A04 | Employees Retirement Benefits | 401,000 | 402,000 | 1,701,000 |
| A05 | Grants, Subsidies and Write off Loans | 1,000,000 | 1,000,000 | 1,001,000 |
| A06 | Transfers | 3,100,000 | 3,100,000 | 3,100,000 |
| A09 | Physical Assets | 30,000 | 30,000 | 30,000 |
| A13 | Repairs and Maintenance | 1,436,000 | 1,436,000 | 1,665,000 |
| | Total | 189,252,000 | 189,263,000 | 205,487,000 |

NO. 009.- FC21P23 BOARD OF INVESTMENT**DEMANDS FOR GRANTS**

III. - DETAILS are as follows :-

| | | No. of Posts | | 2012-2013 | 2012-2013 | 2013-2014 |
|--------------------------------------|---------------------------------|---------------------------------------|-------------|--------------|--------------|--------------|
| | | 2012-13 | 2013-14 | Budget | Revised | Budget |
| | | | | Estimate | Estimate | Estimate |
| | | | | Rs | Rs | Rs |
| ACCOUNTANT GENERAL PAKISTAN REVENUES | | | | | | |
| 04 | ECONOMIC AFFAIRS: | | | | | |
| 044 | MINING AND MANUFACTURING: | | | | | |
| 0443 | ADMINISTRATION: | | | | | |
| 044301 | ADMINISTRATION: | | | | | |
| ID5247 | BOARD OF INVESTMENT, ISLAMABAD: | | | | | |
| 044301 | - A01 | Employees Related Expenses | | 66,280,000 | 66,281,000 | 95,303,000 |
| 044301 | - A011 | Pay | 196 189 | 36,045,000 | 36,045,000 | 44,390,000 |
| 044301 | - A011-1 | Pay of Officers | (54) (63) | (20,680,000) | (20,680,000) | (25,040,000) |
| 044301 | - A011-2 | Pay of Other Staff | (142) (126) | (15,365,000) | (15,365,000) | (19,350,000) |
| 044301 | - A012 | Allowances | | 30,235,000 | 30,236,000 | 50,913,000 |
| 044301 | - A012-1 | Regular Allowances | | (27,430,000) | (27,431,000) | (48,008,000) |
| 044301 | - A012-2 | Other Allowance (Excluding T.A) | | (2,805,000) | (2,805,000) | (2,905,000) |
| 044301 | - A03 | Operating Expenses | | 38,669,000 | 38,669,000 | 31,347,000 |
| 044301 | - A032 | Communications | | 3,601,000 | 3,601,000 | 4,881,000 |
| 044301 | - A033 | Utilities | | 9,070,000 | 9,070,000 | 2,070,000 |
| 044301 | - A034 | Occupancy Costs | | 7,102,000 | 7,102,000 | 9,102,000 |
| 044301 | - A036 | Motor Vehicles | | 1,000 | 1,000 | 1,000 |
| 044301 | - A038 | Travel & Transportation | | 8,271,000 | 8,271,000 | 5,171,000 |
| 044301 | - A039 | General | | 10,624,000 | 10,624,000 | 10,122,000 |
| 044301 | - A04 | Employees Retirement Benefits | | 1,000 | 2,000 | 1,001,000 |
| 044301 | - A041 | Pension | | 1,000 | 2,000 | 1,001,000 |
| 044301 | - A05 | Grants, Subsidies and Write off Loans | | 1,000,000 | 1,000,000 | 1,000,000 |
| 044301 | - A052 | Grants-Domestic | | 1,000,000 | 1,000,000 | 1,000,000 |
| 044301 | - A06 | Transfers | | 3,000,000 | 3,000,000 | 3,000,000 |
| 044301 | - A063 | Entertainment and Gifts | | 3,000,000 | 3,000,000 | 3,000,000 |
| 044301 | - A09 | Physical Assets | | 6,000 | 6,000 | 6,000 |
| 044301 | - A092 | Computer Equipment | | 3,000 | 3,000 | 3,000 |
| 044301 | - A095 | Purchase of Transport | | 1,000 | 1,000 | 1,000 |
| 044301 | - A096 | Purchase of Plant & Machinery | | 1,000 | 1,000 | 1,000 |
| 044301 | - A097 | Purchase of Furniture & Fixture | | 1,000 | 1,000 | 1,000 |
| 044301 | - A13 | Repairs and Maintenance | | 952,000 | 952,000 | 1,111,000 |
| 044301 | - A130 | Transport | | 400,000 | 400,000 | 400,000 |
| 044301 | - A131 | Machinery and Equipment | | 200,000 | 200,000 | 200,000 |
| 044301 | - A132 | Furniture and Fixtures | | 200,000 | 200,000 | 200,000 |
| 044301 | - A133 | Buildings and Structure | | 1,000 | 1,000 | 1,000 |
| 044301 | - A137 | Computer Equipment | | 150,000 | 150,000 | 300,000 |
| 044301 | - A138 | General | | 1,000 | 1,000 | 10,000 |
| Total-Board of Investment, Islamabad | | | | 109,908,000 | 109,910,000 | 132,768,000 |

NO. 009.- FC21P23 BOARD OF INVESTMENT

DEMANDS FOR GRANTS

| | | No. of Posts | 2012-2013 | 2012-2013 | 2013-2014 | |
|--|--------------------------------|--------------|-----------|-----------------|------------------|-----------------|
| | | 2012-13 | 2013-14 | Budget Estimate | Revised Estimate | Budget Estimate |
| | | | | Rs | Rs | Rs |
| ACCOUNTANT GENERAL PAKISTAN REVENUES.-Concl'd. | | | | | | |
| 044301 | Total-Administration | | | 109,908,000 | 109,910,000 | 132,768,000 |
| 0443 | Total-Administration | | | 109,908,000 | 109,910,000 | 132,768,000 |
| 044 | Total-Mining and Manufacturing | | | 109,908,000 | 109,910,000 | 132,768,000 |
| 04 | Total-Economic Affairs | | | 109,908,000 | 109,910,000 | 132,768,000 |
| Total-Accountant General Pakistan | | | | | | |
| Revenues | | | | 109,908,000 | 109,910,000 | 132,768,000 |

ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB OFFICE, LAHORE

04 ECONOMIC AFFAIRS:
044 MINING AND MANUFACTURING:
0443 ADMINISTRATION:
044301 ADMINISTRATION:

LO0844 BOI'S INVESTMENT FACILITATION CENTRE, LAHORE:

| | | | | | | |
|---------------------|--|------|------|------------------|------------------|------------------|
| 044301 - A01 | Employees Related Expenses | | | 4,925,000 | 4,926,000 | 5,993,000 |
| 044301 - A011 | Pay | 14 | 14 | 2,975,000 | 2,975,000 | 3,465,000 |
| 044301 - A011-1 | Pay of Officers | (3) | (4) | (1,488,000) | (1,488,000) | (1,835,000) |
| 044301 - A011-2 | Pay of Other Staff | (11) | (10) | (1,487,000) | (1,487,000) | (1,630,000) |
| 044301 - A012 | Allowances | | | 1,950,000 | 1,951,000 | 2,528,000 |
| 044301 - A012-1 | Regular Allowances | | | (1,729,000) | (1,730,000) | (2,267,000) |
| 044301 - A012-2 | Other Allowance (Excluding T.A) | | | (221,000) | (221,000) | (261,000) |
| 044301 - A03 | Operating Expenses | | | 7,123,000 | 7,123,000 | 4,656,000 |
| 044301 - A032 | Communications | | | 331,000 | 331,000 | 331,000 |
| 044301 - A033 | Utilities | | | 305,000 | 305,000 | 405,000 |
| 044301 - A034 | Occupancy Costs | | | 6,121,000 | 6,121,000 | 3,501,000 |
| 044301 - A038 | Travel & Transportation | | | 280,000 | 280,000 | 330,000 |
| 044301 - A039 | General | | | 86,000 | 86,000 | 89,000 |
| 044301 - A05 | Grants, Subsidies and Write off Loans | | | | | 1,000 |
| 044301 - A052 | Grants-Domestic | | | | | 1,000 |
| 044301 - A06 | Transfers | | | 5,000 | 5,000 | 5,000 |
| 044301 - A063 | Entertainment and Gifts | | | 5,000 | 5,000 | 5,000 |
| 044301 - A09 | Physical Assets | | | 6,000 | 6,000 | 6,000 |
| 044301 - A092 | Computer Equipment | | | 3,000 | 3,000 | 3,000 |
| 044301 - A095 | Purchase of Transport | | | 1,000 | 1,000 | 1,000 |
| 044301 - A096 | Purchase of Plant & Machinery | | | 1,000 | 1,000 | 1,000 |
| 044301 - A097 | Purchase of Furniture & Fixture | | | 1,000 | 1,000 | 1,000 |

NO. 009.- FC21P23 BOARD OF INVESTMENT

DEMANDS FOR GRANTS

| | | No. of Posts | 2012-2013 | 2012-2013 | 2012-2013 | 2013-2014 |
|---|--------------------------------|-------------------------|-----------|-----------------|------------------|-----------------|
| | | 2012-13 | 2013-14 | Budget Estimate | Revised Estimate | Budget Estimate |
| | | | | Rs | Rs | Rs |
| ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB OFFICE, LAHORE --Concl'd. | | | | | | |
| 044301 | - A13 | Repairs and Maintenance | | 90,000 | 90,000 | 95,000 |
| 044301 | - A130 | Transport | | 50,000 | 50,000 | 50,000 |
| 044301 | - A131 | Machinery and Equipment | | 25,000 | 25,000 | 25,000 |
| 044301 | - A132 | Furniture and Fixture | | 15,000 | 15,000 | 20,000 |
| Total-BOI's Investment Facilitation Centre, Lahore | | | | 12,149,000 | 12,150,000 | 10,756,000 |
| 044301 | Total-Administration | | | 12,149,000 | 12,150,000 | 10,756,000 |
| 0443 | Total-Administration | | | 12,149,000 | 12,150,000 | 10,756,000 |
| 044 | Total-Mining and Manufacturing | | | 12,149,000 | 12,150,000 | 10,756,000 |
| 04 | Total-Economic Affairs | | | 12,149,000 | 12,150,000 | 10,756,000 |
| Total- Accountant General Pakistan Revenues, Sub Office, Lahore | | | | 12,149,000 | 12,150,000 | 10,756,000 |

ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB OFFICE, PESHAWAR

04 ECONOMIC AFFAIRS:

044 MINING AND MANUFACTURING:

0443 ADMINISTRATION:

044301 ADMINISTRATION:

PR0753 BOI'S INVESTMENT FACILITATION CENTRE PESHAWAR:

| | | | | | | |
|---------------------|-----------------------------------|-----|-----|------------------|------------------|------------------|
| 044301 - A01 | Employees Related Expenses | | | 4,066,000 | 4,067,000 | 4,789,000 |
| 044301 - A011 | Pay | 12 | 12 | 2,080,000 | 2,080,000 | 2,466,000 |
| 044301 - A011-1 | Pay of Officers | (5) | (5) | (1,040,000) | (1,040,000) | (1,383,000) |
| 044301 - A011-2 | Pay of Other Staff | (7) | (7) | (1,040,000) | (1,040,000) | (1,083,000) |
| 044301 - A012 | Allowances | | | 1,986,000 | 1,987,000 | 2,323,000 |
| 044301 - A012-1 | Regular Allowances | | | (1,785,000) | (1,786,000) | (2,151,000) |
| 044301 - A012-2 | Other Allowance (Excluding T.A) | | | (201,000) | (201,000) | (172,000) |
| 044301 - A03 | Operating Expenses | | | 1,969,000 | 1,969,000 | 1,919,000 |
| 044301 - A032 | Communications | | | 236,000 | 236,000 | 236,000 |
| 044301 - A033 | Utilities | | | 385,000 | 385,000 | 385,000 |
| 044301 - A034 | Occupancy Costs | | | 978,000 | 978,000 | 978,000 |
| 044301 - A038 | Travel & Transportation | | | 291,000 | 291,000 | 241,000 |
| 044301 - A039 | General | | | 79,000 | 79,000 | 79,000 |
| 044301 - A06 | Transfers | | | 5,000 | 5,000 | 5,000 |
| 044301 - A063 | Entertainment and Gifts | | | 5,000 | 5,000 | 5,000 |
| 044301 - A09 | Physical Assets | | | 6,000 | 6,000 | 6,000 |
| 044301 - A092 | Computer Equipment | | | 3,000 | 3,000 | 3,000 |
| 044301 - A095 | Purchase of Transport | | | 1,000 | 1,000 | 1,000 |

NO. 009.- FC21P23 BOARD OF INVESTMENT

DEMANDS FOR GRANTS

| | | No. of Posts | 2012-2013 | 2012-2013 | 2013-2014 | |
|--|--------------------------------|---------------------------------|-----------|------------------|------------------|------------------|
| | | 2012-13 | 2013-14 | Budget Estimate | Revised Estimate | Budget Estimate |
| | | | | Rs | Rs | Rs |
| ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB-OFFICE, PESHAWAR -- Concl'd. | | | | | | |
| 044301 | - A096 | Purchase of Plant & Machinery | | 1,000 | 1,000 | 1,000 |
| 044301 | - A097 | Purchase of Furniture & Fixture | | 1,000 | 1,000 | 1,000 |
| 044301 | - A13 | Repairs and Maintenance | | 60,000 | 60,000 | 60,000 |
| 044301 | - A130 | Transport | | 30,000 | 30,000 | 30,000 |
| 044301 | - A131 | Machinery and Equipment | | 20,000 | 20,000 | 20,000 |
| 044301 | - A132 | Furniture and Fixture | | 10,000 | 10,000 | 10,000 |
| Total-BOI's Investment Facilitation Centre, Peshawar | | | | 6,106,000 | 6,107,000 | 6,779,000 |
| 044301 | Total-Administration | | | 6,106,000 | 6,107,000 | 6,779,000 |
| 0443 | Total-Administration | | | 6,106,000 | 6,107,000 | 6,779,000 |
| 044 | Total-Mining and Manufacturing | | | 6,106,000 | 6,107,000 | 6,779,000 |
| 04 | Total-Economic Affairs | | | 6,106,000 | 6,107,000 | 6,779,000 |
| Total- Accountant General Pakistan Revenues, Sub Office, Peshawar | | | | 6,106,000 | 6,107,000 | 6,779,000 |

ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB OFFICE, KARACHI

04 ECONOMIC AFFAIRS:
044 MINING AND MANUFACTURING:
0443 ADMINISTRATION:
044301 ADMINISTRATION:

KA0978 BOARD OF INVESTMENT, KARACHI:

| | | | | | | |
|---------------------|--------------------------------------|------|------|-------------------|-------------------|-------------------|
| 044301 - A01 | Employees Related Expenses | | | 24,099,000 | 24,105,000 | 29,682,000 |
| 044301 - A011 | Pay | 59 | 57 | 14,370,000 | 14,372,000 | 15,779,000 |
| 044301 - A011-1 | Pay of Officers | (11) | (15) | (5,435,000) | (5,436,000) | (6,617,000) |
| 044301 - A011-2 | Pay of Other Staff | (48) | (42) | (8,935,000) | (8,936,000) | (9,162,000) |
| 044301 - A012 | Allowances | | | 9,729,000 | 9,733,000 | 13,903,000 |
| 044301 - A012-1 | Regular Allowances | | | (8,847,000) | (8,851,000) | (13,021,000) |
| 044301 - A012-2 | Other Allowance (Excluding T.A) | | | (882,000) | (882,000) | (882,000) |
| 044301 - A03 | Operating Expenses | | | 27,086,000 | 27,086,000 | 18,385,000 |
| 044301 - A032 | Communications | | | 726,000 | 726,000 | 780,000 |
| 044301 - A033 | Utilities | | | 1,080,000 | 1,080,000 | 1,280,000 |
| 044301 - A034 | Occupancy Costs | | | 21,920,000 | 21,920,000 | 13,015,000 |
| 044301 - A036 | Motor Vehicles | | | 5,000 | 5,000 | 5,000 |
| 044301 - A038 | Travel & Transportation | | | 1,325,000 | 1,325,000 | 1,325,000 |
| 044301 - A039 | General | | | 2,030,000 | 2,030,000 | 1,980,000 |
| 044301 - A04 | Employees Retirement Benefits | | | 400,000 | 400,000 | 700,000 |
| 044301 - A041 | Pension | | | 400,000 | 400,000 | 700,000 |

NO. 009.- FC21P23 BOARD OF INVESTMENT

DEMANDS FOR GRANTS

| | | No. of Posts | 2012-2013 | 2012-2013 | 2013-2014 | |
|---|---------------------------------|--------------|-----------|-----------------|------------------|-----------------|
| | | 2012-13 | 2013-14 | Budget Estimate | Revised Estimate | Budget Estimate |
| | | | | Rs | Rs | Rs |
| ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB-OFFICE, KARACHI -- Concl. | | | | | | |
| 044301 - A06 | Transfers | | | 80,000 | 80,000 | 80,000 |
| 044301 - A063 | Entertainment and Gifts | | | 80,000 | 80,000 | 80,000 |
| 044301 - A09 | Physical Assets | | | 6,000 | 6,000 | 6,000 |
| 044301 - A092 | Computer Equipment | | | 3,000 | 3,000 | 3,000 |
| 044301 - A095 | Purchase of Transport | | | 1,000 | 1,000 | 1,000 |
| 044301 - A096 | Purchase of Plant & Machinery | | | 1,000 | 1,000 | 1,000 |
| 044301 - A097 | Purchase of Furniture & Fixture | | | 1,000 | 1,000 | 1,000 |
| 044301 - A13 | Repairs and Maintenance | | | 261,000 | 261,000 | 296,000 |
| 044301 - A130 | Transport | | | 120,000 | 120,000 | 120,000 |
| 044301 - A131 | Machinery and Equipment | | | 80,000 | 80,000 | 100,000 |
| 044301 - A132 | Furniture and Fixture | | | 30,000 | 30,000 | 30,000 |
| 044301 - A133 | Buildings and Structure | | | 1,000 | 1,000 | 1,000 |
| 044301 - A137 | Computer Equipment | | | 30,000 | 30,000 | 45,000 |
| Total-Board of Investment, Karachi | | | | 51,932,000 | 51,938,000 | 49,149,000 |
| 044301 | Total-Administration | | | 51,932,000 | 51,938,000 | 49,149,000 |
| 0443 | Total-Administration | | | 51,932,000 | 51,938,000 | 49,149,000 |
| 044 | Total-Mining and Manufacturing | | | 51,932,000 | 51,938,000 | 49,149,000 |
| 04 | Total-Economic Affairs | | | 51,932,000 | 51,938,000 | 49,149,000 |
| Total- Accountant General Pakistan Revenues, Sub Office, Karachi | | | | 51,932,000 | 51,938,000 | 49,149,000 |

ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB-OFFICE, QUETTA

04 ECONOMIC AFFAIRS:

044 MINING AND MANUFACTURING:

0443 ADMINISTRATION:

044301 ADMINISTRATION:

QA0471 BOI's INVESTMENT FACILITATION CENTRE, QUETTA:

| | | | | | | |
|---------------------|-----------------------------------|-----|-----|------------------|------------------|------------------|
| 044301 - A01 | Employees Related Expenses | | | 3,352,000 | 3,353,000 | 3,676,000 |
| 044301 - A011 | Pay | 10 | 11 | 1,716,000 | 1,716,000 | 1,720,000 |
| 044301 - A011-1 | Pay of Officers | (2) | (4) | (963,000) | (963,000) | (1,010,000) |
| 044301 - A011-2 | Pay of Other Staff | (8) | (7) | (753,000) | (753,000) | (710,000) |
| 044301 - A012 | Allowances | | | 1,636,000 | 1,637,000 | 1,956,000 |
| 044301 - A012-1 | Regular Allowances | | | (1,385,000) | (1,386,000) | (1,705,000) |
| 044301 - A012-2 | Other Allowance (Excluding T.A) | | | (251,000) | (251,000) | (251,000) |
| 044301 - A03 | Operating Expenses | | | 5,716,000 | 5,716,000 | 2,240,000 |
| 044301 - A032 | Communications | | | 168,000 | 168,000 | 166,000 |
| 044301 - A033 | Utilities | | | 165,000 | 165,000 | 145,000 |

NO. 009.- FC21P23 BOARD OF INVESTMENT

DEMANDS FOR GRANTS

| | 2012-2013 Budget Estimate | 2012-2013 Revised Estimate | 2013-2014 Budget Estimate |
|--|---------------------------------|----------------------------------|---------------------------------|
| | Rs | Rs | Rs |
| ACCOUNTANT GENERAL PAKISTAN REVENUES, SUB OFFICE, QUETTA --Concl'd. | | | |
| 044301 - A034 Occupancy Costs | 5,060,000 | 5,060,000 | 1,600,000 |
| 044301 - A038 Travel & Transportation | 241,000 | 241,000 | 241,000 |
| 044301 - A039 General | 82,000 | 82,000 | 88,000 |
| 044301 - A06 Transfers | 10,000 | 10,000 | 10,000 |
| 044301 - A063 Entertainment and Gifts | 10,000 | 10,000 | 10,000 |
| 044301 - A09 Physical Assets | 6,000 | 6,000 | 6,000 |
| 044301 - A092 Computer Equipment | 3,000 | 3,000 | 3,000 |
| 044301 - A095 Purchase of Transport | 1,000 | 1,000 | 1,000 |
| 044301 - A096 Purchase of Plant & Machinery | 1,000 | 1,000 | 1,000 |
| 044301 - A097 Purchase of Furniture & Fixture | 1,000 | 1,000 | 1,000 |
| 044301 - A13 Repairs and Maintenance | 73,000 | 73,000 | 103,000 |
| 044301 - A130 Transport | 25,000 | 25,000 | 40,000 |
| 044301 - A131 Machinery and Equipment | 25,000 | 25,000 | 40,000 |
| 044301 - A132 Furniture and Fixture | 20,000 | 20,000 | 20,000 |
| 044301 - A137 Computer Equipment | 3,000 | 3,000 | 3,000 |
| Total-BOI's Investment Facilitation Centre, Quetta | 9,157,000 | 9,158,000 | 6,035,000 |
| 044301 Total-Administration | 9,157,000 | 9,158,000 | 6,035,000 |
| 0443 Total-Administration | 9,157,000 | 9,158,000 | 6,035,000 |
| 044 Total-Mining and Manufacturing | 9,157,000 | 9,158,000 | 6,035,000 |
| 04 Total-Economic Affairs | 9,157,000 | 9,158,000 | 6,035,000 |
| Total- Accountant General Pakistan Revenues, Sub Office, Quetta | 9,157,000 | 9,158,000 | 6,035,000 |
| TOTAL-DEMAND | 189,252,000 | 189,263,000 | 205,487,000 |